

NEWS RELEASE

Recession? What recession?

*Facility Services continues to grow by saving customers money...
and thanks to loyal employees*

July 7, 2009 (Toronto) – Facility Services Corporation, a SME based in Toronto, Ontario, has been cleaning up and creating jobs throughout the recession. The company, which focuses on value added service, all-in-one customized solutions and strong quality control has been able to grow in large part thanks to a loyal team of maintenance professionals and a niche it has created for itself, away from the threat of encroachment from multinational incumbents.

Jason McCague, the co-founder and president of Facility Services, has focused his company's efforts on areas that can be a hassle for bigger players. Buildings with large numbers of private office tenants or medical facilities, for example, can be looked after more effectively by a smaller organization because special attention, with relatively lower cost, can be given where and when needed.

McCague's business is presently taking on new clients, more specifically seven in the past three months, because of his careful attention to service and stable workforce in an industry usually plagued by high turnover.

"Our culture revolves around treating people well, from clients to staff," said McCague. "The ability to retain staff longer is a direct result of that culture; it has lead to stronger service continuity and happier clients. That's our secret to growth and to carving out a niche that's insulated from the competition."

Facility Services' strategy is obviously working. In the last 60 days they have taken on seven new clients. Facility Services will be hiring up to 20 people in the next two months.

"In this recession, survival is all about knowing your strengths and weaknesses, and there's no better place to start than with your personnel," said McCague. "I'm one of the fortunate ones who believe wholeheartedly in the value of my team."

McCague started working in the cleaning and maintenance industry ten years ago but has been active in the service industry since the age of 16.

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